



長遠電信網絡集團有限公司
FORTUNE TELECOM HOLDINGS LIMITED
(incorporated in Bermuda with limited liabilities)

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To: Business Editor
[For immediate release]

**Fortune Telecom obtained nation-wide distribution right for Nokia's
New mobile phone model 3220 in mainland China**

[5 October, 2004 – HONG KONG] – Fortune Telecom Holdings Limited (“ Fortune Telecom”)(Stock code : 110) has successfully obtained nation-wide distribution right in mainland China for **Nokia's latest GSM Tri-Band color display camera mobile phone model 3220.**

Nokia's 3220 creates a scene with head-turning Cut-out covers and Xpress-on grips that light up with eye-catching patterns whenever something happens. There are tons of amazing stuff on the phone like wacky Emo characters for fun messages, light and MIDI sound effects for non-stop excitement when gaming, and an integrated camera and video recorder to snap happy moments. Capture life's most entertaining moments with the integrated VGA camera, then modify it with the Enhanced Image Editor. High Speed Circuit Switched Data (HSCSD) speeds up emailing, file transfer, Internet browsing with compatible laptops or PDA.



NOKIA 3220

Mr. Steve Lau, Chairman and Chief Executive Officer of Fortune Telecom, said, “Following the distribution of Nokia's latest advance model 7610 in July 2004, this time we have again obtained Nokia's latest fun camera handset model 3220. This handset is strategically priced at less than Rmb 2,000 and we expect it to attract all the young handset users in China. The distribution comes in the right time before the National Day long holidays and should generate good contribution to our September performance. We are proud to be the distributor of this product and this proves again the channel penetration capabilities of Fortune Telecom Group. We shall continue to source various selection of products for distribution in our channel to create value for our shareholders.”

Corporate Information

Fortune Telecom Holdings Limited

Fortune Telecom Holdings Limited was established in year 1992 and is listed on the Main Board of the Stock Exchange of Hong Kong Limited. Being the leading mobile phone distributor in the PRC, the Group mainly distributes GSM and CDMA mobile phones. Long-term partners include **Nokia, Siemens, BenQ.** Apart from distributing mobile phones, the Group also distributes MP3 products. The Group also engages in information technology and through its subsidiary, **Synergy**, distributes multi-media communication terminal products such as **Qtek, O2 xda, Palm PDA,** personal computer and **Proxim** Wireless LAN products in Hong Kong. For further information, please visit <http://www.fortunetele.com>.

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